

BAYSTATE FRANKLIN MEDICAL CENTER

2015 Hospital Profile

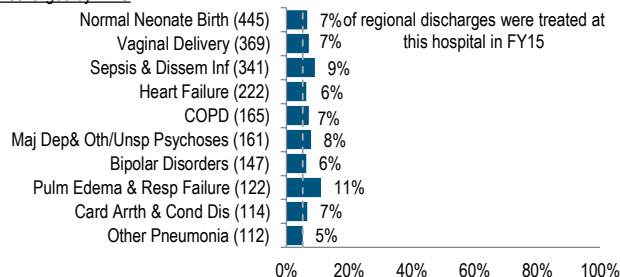
Greenfield, MA
Community, High Public Payer
Western Massachusetts

Baystate Franklin Medical Center is a mid-size, nonprofit community-High Public Payer (HPP) hospital located in the Western Massachusetts region, and is a member of Baystate Health. Between FY11 and FY15, the volume of inpatient discharges at the hospital increased 23.9% compared to a median decrease of 9.5% at cohort hospitals. Baystate Franklin Medical Center earned a profit of \$10.6M in FY15, an increase from \$1.8M in FY14.

At a Glance	Overview / Size	
	Hospital System Affiliation:	Baystate Health System
	Change in Ownership (FY11-FY15):	Not Applicable
	Total Staffed Beds:	110, mid-size acute hospital
	% Occupancy:	51.4%, < cohort avg. (65%)
	Special Public Funding:	CHART^
	Trauma Center Designation:	Not Applicable
	Case Mix Index:	0.79, < cohort avg. (0.87); < statewide (1.00)
	Financial	
	Inpatient NPSR per CMAD:	\$9,458
Services	Change FY14-FY15:	3.0%
	Inpatient:Outpatient Revenue in FY15:	29%:71%
	Outpatient Revenue in FY15:	\$51,793,657
	Change FY14-FY15:	9.3%
	Total Revenue in FY15:	\$99,271,000
	Total Surplus (Loss) in FY15:	\$10,630,000
	Payer Mix	
	Public Payer Mix:	68.9% (HPP* Hospital)
	CY15 Commercial Relative Price:	0.98
	Top 3 Commercial Payers:	Blue Cross Blue Shield of MA Health New England UniCare
Quality	Utilization	
	Inpatient Discharges in FY15:	5,090
	Change FY14-FY15:	12.4%
	Emergency Department Visits in FY15:	26,053
	Change FY14-FY15:	0.2%
	Outpatient Visits in FY15:	45,543
	Change FY14-FY15:	-1.9%
	Quality	
	Readmission Rate in FY15:	16.4%
	Change FY11-FY15 (percentage points):	1.6%
	Early Elective Deliveries Rate (Jan 2015-Jun 2016):	3.8%

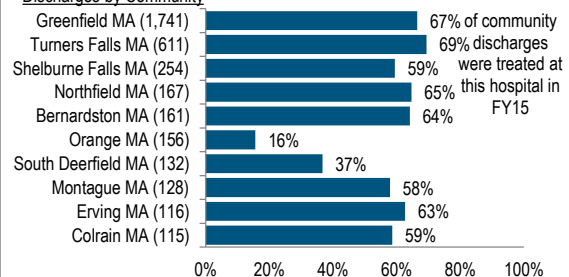
What were the most common inpatient cases (DRGs) treated at the hospital in FY15? What proportion of the region's cases did this hospital treat for each service?

Discharges by DRG

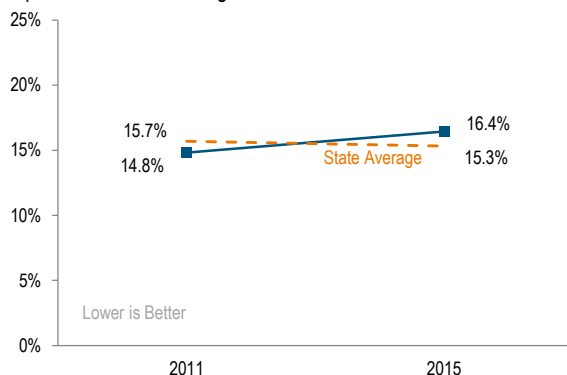


Where did most of the hospital's inpatients reside? What proportion of each community's total discharges was attributed to this hospital?

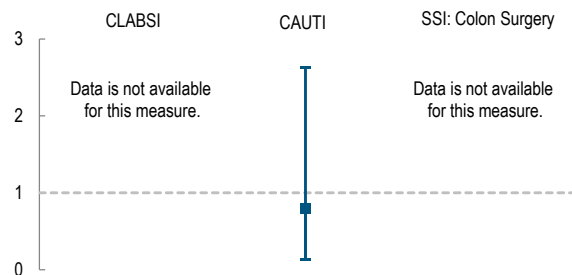
Discharges by Community



What proportion of adult patient discharges from this hospital resulted in a readmission at any hospital within 30 days, and how does this compare to the state average?



How many central line-associated blood stream infections (CLABSI), catheter-associated urinary tract infections (CAUTI), and surgical site infections (SSI) after colon surgery did patients get at this hospital compared to what was expected based on the hospital's characteristics and case mix?



For descriptions of the metrics, please see the technical appendix.

2015 HOSPITAL PROFILE: BAYSTATE FRANKLIN MEDICAL CENTER

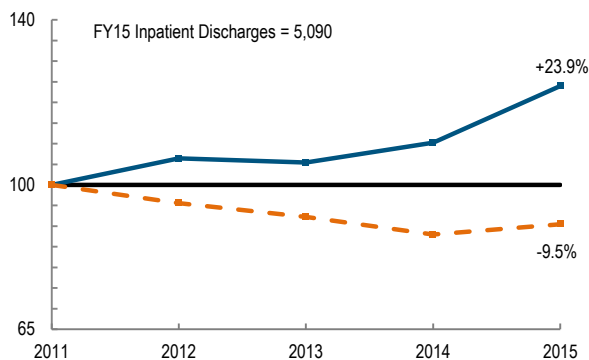
Cohort: Community, High Public Payer

Key:

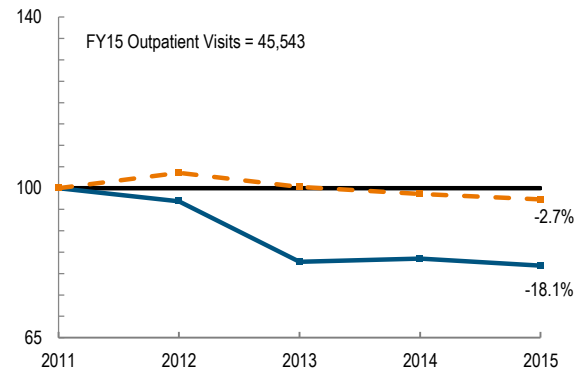
— Hospital
- - - Peer Cohort

Utilization

How has the volume of the hospital's inpatient discharges changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

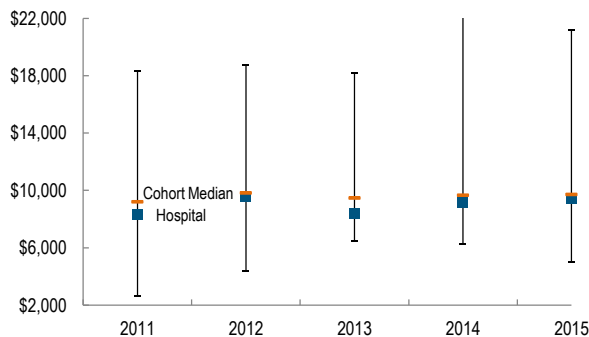


How has the volume of the hospital's outpatient visits changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)

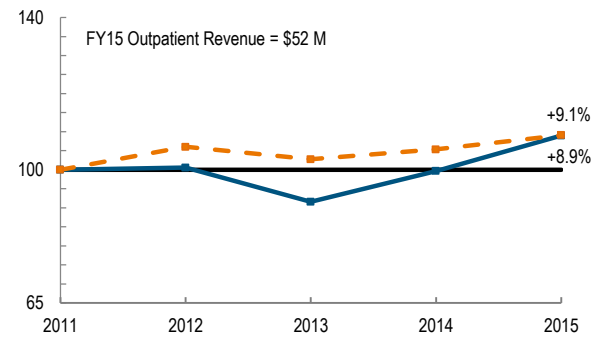


Patient Revenue Trends

What was the hospital's net inpatient service revenue per case mix adjusted discharge between FY11 and FY15, and how does this compare to the hospital's peer cohort median?



How has the hospital's total outpatient revenue changed compared to FY11, and how does this compare to the hospital's peer cohort median? (FY11=100)



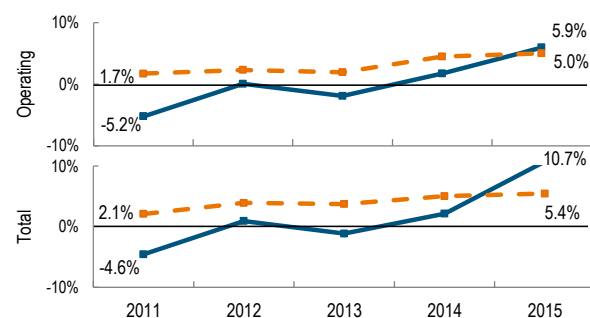
Financial Performance

How have the hospital's total revenue and costs changed between FY11 and FY15?

Revenue, Cost, & Profit/Loss (in millions)

FY	2011	2012	2013	2014	2015
Operating Revenue	\$ 76	\$ 82	\$ 78	\$ 83	\$ 95
Non-Operating Revenue	\$ 1	\$ 1	\$ 1	\$ 0	\$ 5
Total Revenue	\$ 77	\$ 82	\$ 78	\$ 84	\$ 99
Total Costs	\$ 80	\$ 81	\$ 79	\$ 82	\$ 89
Total Profit (Loss)	\$ (3.5)	\$ 0.8	\$ (0.9)	\$ 1.8	\$ 10.6

What were the hospital's total margin and operating margins between FY11 and FY15, and how do these compare to the hospital's peer cohort medians?



For descriptions of the metrics, please see the technical appendix.

^ For more information on Community Hospital Acceleration, Revitalization and Transformation (CHART) special funding, please contact the Health Policy Commission (HPC).

* High Public Payer Hospitals (HPP) receive a minimum of 63% of gross patient service revenue from public payers.